

## WE DRY EVERYTHING. RELIABLY. THE ENERGY-EFFICIENT WAY.

WELCOME TO HARTER



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**Regina Mader Managing Director**  **Reinhold Specht** Managing Director / Shareholder Realizing the importance of the drying process, and setting out to improve it with a view to better quality and economy - this is what drove Roland Harter and Reinhold Specht when they founded the company in 1991. And, as with other renowned enterprises, everything started in a garage. Today, HARTER is a medium-sized company which has long since acquired a leading role in the drying market.

We apply our longstanding exper-Only the best tise and profound know-how to for you design, build and sell efficient and, at the same time, carbon- and

energy-saving drying systems for industry. Our purpose designed "heat pump based condensation drying" technology warrants the efficiency of our drying solutions and, thus, enhanced process quality. This unique combination of high technology and application focused engineering satisfies the most exigent demands.

The high quality of our drying plants requires a solid foundation: qualified and reliable employees - employees dedicated to face challenges in a target-aimed while budget-minded approach. Developmental work, the art of engineering and craftsmanship plus a high level of motivation at all levels of the company is what we bring to bear daily to ensure optimum customer support.

High product quality requires Our road to excellent qualification. This is competence why we bank on the promising among our junior staff and give our

employees continued training on a regular basis. We have a long tradition of training young people in commercial and technical vocations. Our employees' expertise and creativity form the basis of our success. Regular common activities foster our team spirit and help to blend the team. Our work is embedded in a friendly atmosphere, attractive jobs and an idyllic surroundings.

# HOMEMADE HIGH-TECH

Our philosophy is to offer comprehensive Made in consultancy, engineering and other services Germany provided by various specialist departments under our roof. We also have a high in-house production depth. And we provide an after-sales service to perfectly complement our business portfolio.

Our qualified and mostly regional Quality all partners and suppliers furnish topover the place quality material and services. We maintain longterm good business

relationships with them. They provide valuable contributions to our business success.



# OUR PILOT PLANT STATION FOR YOUR TESTING

Our in-house pilot plant station may be used to conduct drying tests with your products. The purpose One of our is to identify and record the relevant parameters for successful drying - temperature, time, humidity, air special features speed and air routeing. We document how efficient our drying technology is for your specific application. You are, of course, welcome to witness testing and get a personal feel.

Creativity in You have some major work tackling challenges for us to do? Welcome! Builmay be agreed. Analysis results will then be refl ected in our

ding larger scale test set-ups planning and manufacture.



On-site Under special circumstances, we can also offer loan unitsfor drying tests at your premises. One of our engineers will testing instruct you on how to run your own tests.

# AFTER SALES SERVICE

We attach great importance to the fact that our drying systems achieve optimal results for your product - and in the long term through the highest quality.

Years of continuous operation also mean that even high-quality parts wear out over time and have to be serviced or replaced in good time.

With the HARTER After Sales Service, we ensure process reliability: We care about your system for the entire service life - from telephone support for technical questions and maintenance to delivery and installation of spare and wearing parts.

We also support you with a possible conversion of your system, for example if you want to dry another product without having to install a completely new system.



# WITH OUR DRYING SOLUTIONS WE BRING INNOVATION **TO YOUR PROCESS**

This is our approach. Standard Our products solutions for drying applications are different rarely produce the desired results. So we listen carefully, in the first pla-

ce, to your depicting your product and your process. It will quickly become clear if a dryer from our portfolio can meet your requirements. Alternatively, we will work out a special solution and present it to you. Then it is up to you to take your decision.

## You and your product are friendly and competent the focus of our attention advice - no matter how

You will always obtain a small or big your com-

pany is, which product you manufacture or which process you have. We will fully focus on your product and your requirements. This is the only road to successful drying! Your consultant at Harter, with support by specialists of various departments, will liaise with you from planning to installation, and much further ahead. Our  $\mathsf{AIRGENEX}^{\textcircled{m}}$  and DRYMEX<sup>®</sup> drying technologies can be used in many areas.



Our way of drying - which is suitable for many applications and can be specifically adapted - helps ascertain sustainability and the protection of our environment. The energy concept implemented in our drying systems will sustainably reduce your pollutant emissions and energy expenditure. The use of our smart heat pump technology will be an important contribution to your modern energy management



## Do not hesitate to contact us

We shall be all too pleased to show what we can do for your product and your process - which is guite a lot!

## Our drying technology can be used in many areas, including



## OUR WAY OF DRYING IS VERY SPECIAL.

## VERY FAST. VERY GENTLE. VERY RELIABLE. VERY EFFICIENT.

HARTER DRYING SOLUTIONS – COMPETENCE IN ALL DRYING MATTERS.

HARTER

HARTER GmbH Harbatshofen 50 D - 88167 Stiefenhofen

Phone: +49 (0) 83 83 / 92 23-0 Fax: +49 (0) 83 83 / 92 23-22

info@harter-gmbh.de www.harter-gmbh.de